
A quorum is present.

The meeting was called to order by President, Polly Hopkins. The secretary reminded the Board that they had been sent October 26, 2015 and the December 2, 2015 minutes electronically. There being no discussion Jerry moved and Colin seconded a motion to approve the October 26, 2015 minutes. The motion was approved. Colin moved and Linda seconded a motion to approve the December meeting notes. The motion was approved. There was no correspondence. Bill had also sent the Treasurer’s report to the Directors electronically. Bill mentioned that the report coincides with the end of the calendar year. Jerry moved and Colin seconded a motion to accept the report as sent; the motion was approved.

Committee Reports:

Newsletter – Dena reported that she is getting articles and that she is waiting on the profile article and Director’s “Neck of the Woods.” Dena also needs the Presidents message. Dena reported that the number of ads was down from the number in the last issue. Directors suggested that she might contact equipment manufacturers, feed companies, wool buyers and processors, etc. for ads. Dena stated that the ABLA newsletter email has mail going to Sarah; Polly will talk to JoAnne about getting that changed. Polly suggested that since the newsletter is going from four to three issues a year we might consider new advertising rates. Polly proposed the following:

Proposed Advertising Rates – Three Newsletters per Year

<table>
<thead>
<tr>
<th>Size</th>
<th>One Issue</th>
<th>Discount Three Issues</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full Page</td>
<td>$75</td>
<td>$200</td>
</tr>
<tr>
<td>½ Page</td>
<td>$45</td>
<td>$125</td>
</tr>
<tr>
<td>¼ Page</td>
<td>$25</td>
<td>$70</td>
</tr>
<tr>
<td>Business</td>
<td>$15</td>
<td>$40</td>
</tr>
<tr>
<td>Card</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Colin moved and Jerry seconded the motion to approve the ad rates as proposed, effective January 2016. The motion was approved.
Publicity & Promotion – Linda is working on the welcome package for new members. She will have 20 packets ready for spring and is planning to include a welcome letter, ABLA Directory, the Breed Standard, and promotional materials.

Website – Polly has talked to JoAnne. JoAnne will be updating the newsletters; Sally has sent her all of the approved minutes to date. Show dates have been updated. Polly emailed JoAnne a signed copy of the By-Laws. Directors can send things directly to JoAnne.

Futurity – Polly has the Futurity results tabulated. Forty animals were nominated and seven kids sent show results to Polly. Polly will ask the youth participating to send at least one picture to her for publicity purposes.

Youth Activities – Colin reported that nothing was happening right now. Greg shared that Holiday Thomas had told him how much the kids liked the pizza party at NAILE which was done several years ago.

Old Business:

AAJSS – Polly stated she had talked with the folks doing the fundraising for the All American and invited them to attend the meeting and talk to the Directors if they wished. They are re-running the ad in the newsletter and will be sending letters to the Directors and Midwest breeders. The money is due May 1.

National Sale – Greg reported that the entry deadline is March 15th. Breeders will receive forms in mid-February. They are working on trying to get sheep from the northwest. The Barneys will donate the Sale ribbons. Rooms are reserved at the Best Western and Rodeway. The dates are May 27-29. The Friday night gathering will be at the Best Western. Dena will help coordinate it and folks attending can all bring something. We will have a silent auction at the banquet and encourage everyone to bring something.

Breed Standard - Polly mentioned that our breed standard does not mention the mouth needing to be correct. Polly will draft the wording and bring it to the next meeting for discussion and vote.

BOD Vacancy – Jerry moved and Greg seconded a motion to accept the resignation of Director, Sue Johnson. The motion was approved. It was suggested to ask Jack Price to fill the open position until the next election as Jack was the next highest vote getter in the last election. Jerry moved and Colin seconded a motion to ask Jack Price to fill the vacancy on the Board of Directors until the next election. The motion was approved. Polly will contact Jack. For the next election, biographies will need to be received by April 1 and ballots returned by May 15. There are three positions to be filled in the next election.
Treasurer Vacancy – Bill has sent a letter to the Board stating that he will step down as Treasurer in the spring. Jerry moved and Greg seconded a motion to accept Bills resignation as of June 1, 2016. The motion was approved.

2016 Budget – Bill reviewed the budget draft that he developed and sent electronically to all Directors. Jerry moved and Colin seconded a motion to approve the 2015 End of Year Treasurer’s Report and to include it in the January newsletter. The motion passed. The Directors decided to take some time to each review the draft budget and then meet to finalize the budget very soon. It was agreed to table the budget discussion and continue the discussion on Wednesday, January 29, 2016 at 8:30PM eastern.

There being no further business the meeting was adjourned.

Respectfully Submitted,
Sally Barney – Recording Secretary

NEXT MEETING
January 20, 2016  8:30PM Eastern

Approved March 9, 2016